365phyta

PRODUCT BRIEF · BUILT FOR INSPECTION, EVERY DAY.

Compliance for controlled substances, *built into Business Central.*

365Phyta brings licences, permits, quotas, the stock book to the gram, a witnessed destruction register and officer sign-offs into Business Central. Medical cannabis is the flagship; the same platform supports GMP and GDP for other medicines.

PLATFORM	BUILT FOR	COUNTRY PACKS	VALIDATION
Microsoft Dynamics 365 Business Central Essentials. Production on 365Forge; no Premium licences.	Controlled substances, medical cannabis, GMP manufacturers, GDP wholesalers	Germany and Portugal in development. More country packs planned.	You validate under GAMP 5. Validation support available on request.

THE RULEBOOK

Built for the strictest case.

A general ERP tracks stock for finance. Controlled substances need licences on both sides of every order, per-shipment permits, quotas, a stock book to the gram and witnessed destruction. 365Phyta is designed around the UN 1961 and 1971 conventions and GMP/GDP. Medical cannabis shows the scale of one market:

201 t[1]
medical cannabis imported by Germany in 2025, up from 73 t in 2024

93 t[2]
imported from Canada in 2025, the largest supplier

55 t[2]
imported from Portugal in 2025; country pack in development

Every kilogram crosses a border under two licences and two permits, and needs a released lot. 365Phyta does that job.

WHO ASKS WHAT

"Does the stock book reconcile, and is the permit balance enough?"
CONTROLLED-SUBSTANCE OFFICER

"Can I release this batch, and defend it in an inspection?"
QP / HEAD OF QUALITY

"Did every order ship from released stock to a qualified customer?"
GDP RESPONSIBLE PERSON

"Can we enter a new market without a second system or a failed audit?"
CEO / CFO

1. BfArM data via StratCann, "Canada continued to supply bulk of German medical cannabis imports in 2025", stratcann.com/?p=47569: 201,094 kg in 2025 vs 72,850 kg in 2024.
2. Imports by country of origin, 2025. BfArM data via StratCann, stratcann.com/?p=47569.

THE CHAIN

One chain. Every step signed.

01
License
Licences, permits, quotas and counterparty checks before any order.

02
Grow & receive
Plant batches and harvest, or lots received under status control.

03
Make
Master and executed batch records, with production on 365Forge.

04
Test & release
Specs, OOS/OOT, CoA checks, deviations, CAPA, QP release.

05
Distribute
Released-only FEFO picking, serialised packs, stock book to the gram.

MODULES

Modular, on BC Essentials.

Start with what you need: each module is a separate app on one core, on Business Central Essentials.

MODULE	WHAT IT COVERS	AVAILABILITY
365Phyta Core	Lot and status control, holds, sampling, waste, full audit trail, e-signatures with re-authentication, GS1 labels.	Available at launch
365Phyta Licensing	For any narcotic or psychotropic substance: licences and permits, counterparty qualification, stock book to the gram, quotas, period close with e-signature, witnessed destruction register (witness must be another user), regulatory reporting, officer sign-offs.	Available at launch
365Phyta Cultivation	The start of the medical cannabis chain: mother plants, plant batches, inputs with pre-harvest intervals, environmental monitoring, harvest, grow log.	Available at launch
365Phyta Quality	Specifications, sampling plans, OOS/OOT handling, CoA verification, line clearance, deviations, CAPA, batch records, QP release, recall.	Available at launch
365Phyta Wholesale	GDP distribution: FEFO and released-only picking, customer qualification, market pricing, SGTIN/SSCC, EPCIS export.	Available at launch
Country packs	One extension per market: Germany (e.g. PZN, pharmacy pricing rules) and Portugal in development. More planned.	In development
Vanguard WMS Mobile	Handheld app: warehouse and shop floor now; cultivation, harvest, destruction coming soon.	Add-on, per device

No Premium. On every user.

Most manufacturing on Business Central needs the Premium licence, and Microsoft requires every full user in the tenant to be on Premium once one user is. Production runs on 365Forge, our process-manufacturing app for Business Central Essentials, so no Premium licence is needed, saving €26 per user per month at Microsoft list price: €9,360 over three years for ten users.[3]

3. Microsoft list prices for Germany, annual billing, excl. VAT: Business Central Essentials €69.30 and Premium €95.30 per user per month. microsoft.com/de-de/dynamics-365/products/business-central/pricing, checked September 2026. Microsoft may change its prices.

REGULATORY SCOPE

The rulebook it's built around.

UN 1961 & 1971	Designed around the UN narcotics and psychotropics conventions: licences, permits, quotas, stock book to the gram, witnessed destruction register.
GACP, Annex 7 & 19	Medical cannabis: cultivation records per plant batch, herbal starting materials, reference and retention samples per lot.
Annex 11 & 15	Supports Annex 11 requirements such as audit trails and electronic signatures; you qualify and validate under Annex 15.
21 CFR Part 11	Supports Part 11 requirements such as audit trails and electronic signatures with re-authentication.
MedCanG (Germany)	Medical cannabis left the BtMG in April 2024. Licences and import permits under the Medical Cannabis Act, via the German country pack (in development).
EU-GMP Part I & II	Master and executed batch records, QC, deviations and CAPA as controlled records.
Annex 16	QP certification and batch release, blocked while deviations are open or tests are missing. Importers and wholesalers add 365Phyta Quality for QA/QP users.
GDP 2013/C 343/01	Good Distribution Practice: customer qualification, released-only picking, FEFO and returns.

VALIDATION

You validate. We support.

EU-GMP Part I & II · Annex 11, 15, 16 · 21 CFR Part 11 · GDP 2013/C 343/01 · ALCOA+ · GAMP 5

Under GAMP 5 the regulated company validates the system in its own environment, from IQ and OQ through PQ. No vendor can sell a validated system.

365Phyta supports Annex 11 / Part 11 requirements such as audit trails and electronic signatures with re-authentication. Validation support available on request: tell us about your validation plan.

Deliberately out of scope

No retail point of sale, no adult-use, no patient data in the ERP, no sterile or aseptic manufacturing, no pharmacovigilance or clinical-trial management. 365Phyta is for licensed operators supplying regulated markets.

Markets

In development Germany · Portugal country packs

More country packs planned.

THREE PILLARS

LICENSING · FOR THE CONTROLLED-SUBSTANCE OFFICER

Trade across borders.

No order releases without valid licences on both sides, a permit balance and quota. The stock book reconciles to the gram, closed each period with an e-signature.

QUALITY · FOR THE QP

Release on evidence.

Specifications, OOS/OOT handling, CoA verification, deviations and CAPA. A QP cannot release a lot with an open deviation or a missing test.

WHOLESALE · FOR THE RESPONSIBLE PERSON

Ship released stock only.

FEFO and released-only picking for qualified customers, with SGTIN/SSCC serialisation and EPCIS event export, on Vanguard WMS.

WHO IT'S FOR

Controlled substances first.

Built for the strictest case: controlled substances. The same platform supports GMP manufacturing and GDP distribution for other medicines. Start with the modules your licence needs; add more as your operation grows.

Available at launch

Controlled-substance licence holders

Handling narcotic or psychotropic substances.

- Licences, permits, quotas and counterparty qualification
- Stock book to the gram, period close with e-signature
- Witnessed destruction register
- Controlled-substance officer sign-offs and regulatory reporting

Importer & Wholesaler · Manufacturer bundles

Available at launch

Medical cannabis

From seed to signature: cultivation, processing, import, distribution.

- Mother plants, plant batches and input applications
- Harvest, processing and QP release per lot
- Four bundles, from Grower to Integrated
- Lot genealogy from mother plant to pharmacy

Bundles from €209 / user / month all-in

Available at launch

GMP manufacturers

Any medicinal product under EU-GMP, including herbal ones.

- Specifications, sampling plans and OOS/OOT handling
- Master and executed batch records, production on 365Forge
- Equipment and line clearance, deviations and CAPA
- QP batch release and recall

GMP Manufacturer · €289 / user / month all-in

Available at launch

GDP wholesalers

Storing and supplying medicines to pharmacies and wholesalers.

- FEFO and released-only picking
- Customer qualification and market pricing
- SGTIN/SSCC serialisation and EPCIS event export
- Vanguard WMS and Vanguard WMS Mobile on the floor

GDP Wholesaler · €149 / user / month all-in

All six bundles are priced on page 5. Also coming: a standalone version of 365Phyta that connects to other ERP systems.

BUILT BY

Vanguard 360 Solutions SRL

Microsoft Partner for Dynamics 365 Business Central.

EXPERIENCE

15 years on NAV and Business Central

More than 70 projects in 13 countries, including pharmacy.

DELIVERY

Fixed-price implementation

Quoted after a discovery call. Validation support available on request.

Design partner programme

Two places, one in Germany and one in Portugal: a discounted licence and direct access to the product team, in exchange for a reference once you are live. Or book a 30-minute demo, from licence check to QP release.

BOOK A DEMO
365phyta.com/demo

EMAIL
marius@365vanguard.com

PHONE
+40 739 881 144

PRICING

Six bundles. On BC Essentials.

EUR per full user per month, billed annually, excl. VAT. All-in includes BC Essentials. Minimum 3 full users per bundle.

BUNDLE	INCLUDES 365Phyta modules	ALL-IN 3-year term	MODULES ONLY 12-month term
Controlled substances · every bundle includes 365Phyta Licensing Available at launch			
Grower (medical cannabis)	Core · Cultivation · Licensing	€249	€200
Importer & Wholesaler	Core · Licensing · Wholesale	€209	€160
Manufacturer (controlled)	Core · Quality (with 365Forge) · Licensing · Wholesale	€349	€300
Integrated	All modules	€429	€380
Pharma — non-controlled medicines Available at launch			
GMP Manufacturer	Core · Quality (with 365Forge) · Wholesale	€289	€240
GDP Wholesaler	Core · Wholesale	€149	€100

ADD-ON	WHAT IT COVERS	PRICE
Floor device	BC Device licence + Vanguard WMS Mobile for one shared handheld or terminal: warehouse and shop floor today; cultivation, harvest and destruction on mobile coming soon	**€89 per device / month**
Team Members	BC Team Members licence: approvers, auditors, inspectors	**€8 per user / month**
Vanguard WMS Mobile only	For customers with their own BC Device licences	**€45 per device / month**
Country pack	Authority formats, labels and permit workflow per market; Germany and Portugal in development	**€500–1,500 per legal entity per month** by number of licences
365Phyta Quality for importers and wholesalers	QC specs, CoA import, deviations, QP release; for QA/QP users of the Importer & Wholesaler and GDP Wholesaler bundles	**€200 per QA/QP user / month**

FIXED-PRICE IMPLEMENTATION · TYPICAL RANGE, QUOTED AFTER A DISCOVERY CALL

Importer & Wholesaler	**€20–35k**	**GDP Wholesaler**	**€15–30k**
Grower	**€25–40k**	**GMP Manufacturer**	**€45–80k**
Manufacturer (controlled)	**€55–95k**	**Integrated / multi-site**	**On request**

What a manufacturer pays

10 full users, Manufacturer — controlled substances bundle, all-in:

€3,490 per month

✓ Price locked for 3 years

Add-ons and implementation extra. Illustrative; your quote depends on users, sites and markets.

Prices as of September 2026, in EUR, excl. VAT; your quote confirms the final price. Validation support available on request. Microsoft licences are supplied by Vanguard 360 Solutions as a Microsoft Cloud Solution Provider. 365Phyta is a product of Vanguard 360 Solutions SRL, a Microsoft Partner · VAT RO48467206. Microsoft, Dynamics 365 and Business Central are trademarks of the Microsoft group of companies; 365Phyta is not a Microsoft product. For licensed medical operators only.